DE MICCO & FRIENDS

GLOBAL FAMILY OFFICE

THE GLOBAL FAMILY OFFICE CONCEPT

DE MICCO

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De Micco & Friends

Lawyers & Auditors

„... make ideas happen“

GLOBAL FAMILY OFFICE

A DIFFERENT CONCEPT

De Micco & Friends offers a care service for high-net-worth individuals and their families extending far beyond conventional investment advice and management. We call it the Global Family Office.
Whereas the traditional asset manager and multi-family office rely on external consultants for legal, tax and financial matters, as a client of De Micco & Friends' Global Family Office you have the benefit of services from a single source, across the world - operating with absolute discretion.

We have developed a concept that is second to none in providing consultation and support. The Global Family Office takes into account the growing needs of our clients created by the globalisation of business processes and the investment climate.

In contrast to independent family offices or family offices attached to a bank, we do not ask our clients about their assets or their investment volume, instead we ask what they need. Nor do we charge fees or commission on the basis of their assets, we charge only for services actually provided.

De Micco & Friends Global Family Office assists individuals and intergenerational families in protecting, growing and managing assets for generations.

THE SENIOR PARTNER

The quality of advice of all consultation companies stands or falls with the quality of the consultants.

We require integrity and passion, experience and ambition from our group's lawyers, economists, bankers and consultants. The senior partners of De Micco & Friends are highly experienced experts in a wide range of specialities offering an excellent service. Our partners can look back on many years of experience.

At De Micco & Friends, we believe our approach, combining business support with exceptional legal and tax skills, allows us to achieve more for you - across all sectors and jurisdictions, both regional and international.

De Micco & Friends has offices and partners virtually worldwide. You will find the teams at our regional offices accommodating and dynamic.

As our client you have access to the competence of an international consulting group, but also the very best in personal support and advice.

Ethics, Integrity, Values

GLOBAL FAMILY OFFICE

WHY DO OUR CLIENTS CHOOSE DE MICCO & FRIENDS?

There are always legal, tax and financial aspects to managing, growing and protecting assets. And organisational and management skill is required too, not to say entrepreneurial thinking.

As one of the leading international law firms and tax consultancies, De Micco & Friends offers all services under a single roof.

Our clients benefit from the qualifications and experience of our lawyers, international tax and financial experts – services which other financial investment businesses only offer as external consultation. In this way, professional quality, client access and maximum discretion are guaranteed.

"The highest use of capital is not to make more money, but to make money do more for the betterment of life."

Henry Ford

OUR FAMILY OFFICE CLIENTS

Among De Micco & Friends' Family Office clients number international personalities and families of all nationalities.

Their wealth is often distributed internationally and diversified in the form of property, financial assets, shareholdings or art collections. Many clients have luxury items, such as vehicle fleets, yachts, airplanes, or holiday homes, which we also look after.

Our clients also include well-known and high-profile public figures from industry, entertainment and politics, as well as very reclusive people and their families who place great value on privacy and maximum discretion. In addition, we assist and represent former politicians who are moving from the public to private sector. The assets of our clients range from 5 million to several billion US$.

As we do not charge asset-based fees and all our services can be obtained as and when needed, many middle-income families and family businesses use our Family Office.

GLOBAL FAMILY OFFICE

OUR GLOBAL FAMILY OFFICE PHILOSOPHY

1. Integrity is paramount

It is a secret no more. Many asset managers offer - or rather sell - their customers financial products, property or other products and services, and collect commission from the sellers.

De Micco & Friends is not a financial broker, not a property or insurance broker, and neither is it a recruitment agency!

We are committed to representing your interests only. Commissions from third parties are not compatible with the professional integrity our clients expect. We do, of course, negotiate with agents, brokers, banks and other providers, to achieve the best conditions for you. We also recommend providers with whom we have had good experience. But we do not accept payment from these providers.

That is what we mean by integrity.

Trust has to be earned.
Trust needs to grow. Try us!

2. Pro-active management, rather than administration

We take the concept of "family" very literally. Our consultants normally work hand-in-hand with our clients. We do not see ourselves as administrators of assets, but pro-active managers and doers, creative consultants and - if required - also as a sparring partner for our clients.

"The question of how you get rich is easy to answer: Buy a dollar, but pay no more than 50 cents for it."

Warren Buffett

DE MICCO & FRIENDS

GLOBAL FAMILY OFFICE

WEALTH MANAGEMENT

LEGAL ADVICE

TAX ADVICE

GLOBAL RESIDENCY

PROPERTY MANAGEMENT

CHARITY MANAGEMENT

LIFESTYLE SUPPORT

GLOBAL FAMILY OFFICE

OUR GLOBAL FAMILY OFFICE PHILOSOPHY

We calculate our fees based on transactions, in other words, services actually provided!

3. Finding solutions

Another corner stone of our philosophy is solution guidance. All employees and partners of our group are committed to serving the needs of our clients. Thoroughness, professionalism and speed stand at forefront of our services.

Our clients have referred to us as a "charismatic law firm with high integrity". We achieve this through creative and sometimes unconventional solutions, if and when the situation so requires.

4. A different fee-for-services model

In contrast to conventional asset managers and multi family offices, we calculate our fees as fixed prices, based on the volume of assets managed. We calculate our fees based on transactions, in other words, services actually provided!

In this way, our invoicing system is entirely transparent and calculable. For long-term services, such as the management of national and international property portfolios, we charge a standard fee agreed with you.

GLOBAL FAMILY OFFICE

OBJECTIVES AND PRIORITIES OF OUR CLIENTS

Every case, every life plan and every business is different. That's why we offer individualised concepts. Many assets have grown over the years. What is often lacking are no new investments, but a clear, controllable and tax-optimised structure.

Particularly for international properties, you have a partner in De Micco & Friends who has proximity to more than 500 lawyers; tax, financial and property experts who can advise or actively represent you.

Once wealth structure is optimised, stability and security is guaranteed for today's generation and future generations.

"Never do anything yourself that others can do for you."

John D. Rockefeller

Other clients are already in a good place with their assets and require only minimal support, e.g. in the management of their property portfolio, property acquisition, an investment or a one-off project somewhere in the world.

Talk to us about your intentions - and we will offer you a good solution.

Charity Management

DE MICCO & FRIENDS
FAMILY OFFICE SERVICES

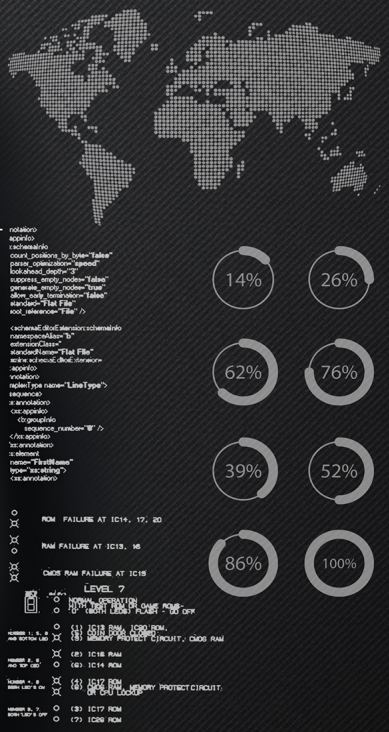
PHILANTHROPY

GLOBAL
RESIDENCY

Be a Global Resident

GLOBAL FAMILY OFFICE

In the last 10 years we have supported hundreds of entrepreneurs, investors and high-net-worth individuals in obtaining second residency or citizenship.



AN EXAMPLE: "GLOBAL RESIDENCY"

At a time of increasing globalisation, and in particular for residents of politically or economically less stable regions, it is becoming increasingly important to be flexible. This also means being able to travel freely and independently with your family. We refer to this concept as "Global Residency". A term that reflects the spirit of the times, a way of life and the personal vision of our clients.

A number of European countries offer fast track programmes to obtain a second residency, or travel authorisation for non-EU citizens. Holders of so-called Golden Visas can reside and travel freely within the Schengen area.

Through purchasing property or investing in companies, fixed-term deposits or government bonds, the investor can enjoy unrestricted travel and residency, or even permanent residency and citizenship. Countries such as Spain, Portugal, Cyprus, Bulgaria and Hungary offer such programmes. A Golden Visa can be obtained for investment from approx. 300,000 euros.

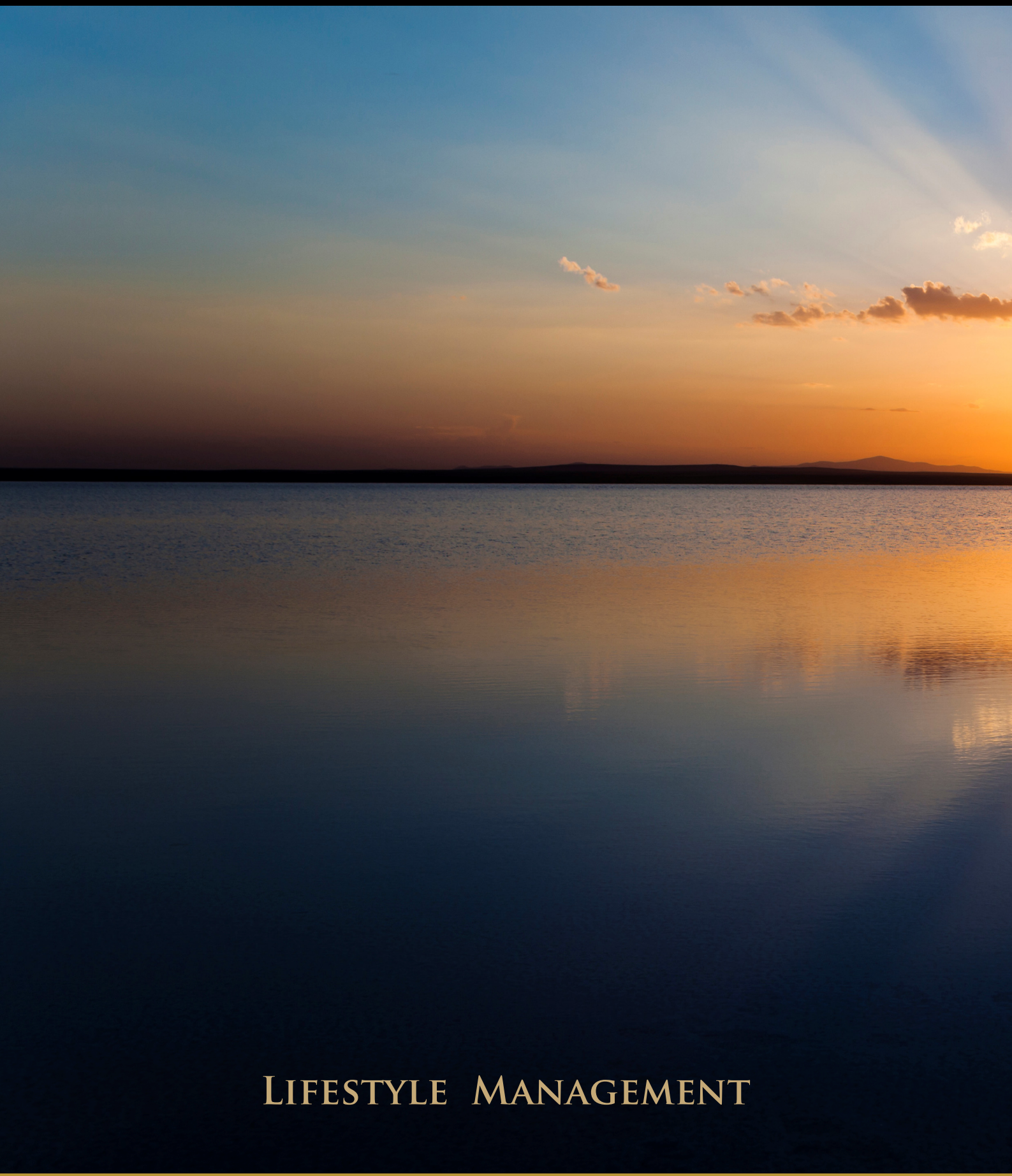
Many of our clients from China, Japan, Russia, Africa or the Middle East do not necessarily want to leave their homeland and relocate. But many appreciate the benefits of freedom and flexibility that the option of “Global Residency" allows.

De Micco & Friends takes care of all the formalities, from sourcing a suitable property or investment, to the documentation, application process and granting of a Golden Visa for you and your whole family.

All Golden Visa applications in Europe are dealt with by our European head office in Spain.

Please contact us for a personal quotation.

GLOBAL
RESIDENCY



Lifestyle Management

LIFESTYLE SUPPORT

GLOBAL FAMILY OFFICE

THE SERVICES IN SUMMARY

The services of our Global Family Office go far beyond classic asset management. If you wish, we can simply take care of everything. There is no need to spend time or effort on administration when we can help you. Your personal family office is available 24 hours a day, 7 days a week.

International and national legal, tax and investment advice

- Defence in all litigation (civil and criminal)
- Asset structure and protection
- Contract review, development, negotiation and structuring
- Assessment of stocks and new investments
- Financial management and placements
- Risk assessment (due diligence)
- Liquidation of portfolios
- Human resource management and payroll
- Creation of consolidated balance sheets

Property management

- Due diligence when buying or selling
- Reviews, estimates
- Legal representation in disputes
- Property management, rental, lease, contract management
- Financing, negotiations with banks

Immigration and "Global Residency"

- Residence adjustment
- Moving, schools, universities
- Legal and tax advice
- Golden Visa programmes

Private management & lifestyle

- Wills, administration of estates, last will and testament implementation
- Prenuptial agreements, distribution of wealth
- Private family office: management and planning of private activities, such as travel, hobbies, memberships, events...
- Representation at auctions and meetings
- Charity management

"Whoever says 'time is money or time is gold', has not understood the true value of the time. You could not buy the time I spend with my young son with all the gold in the world."

Luigi Carlo De Micco,
CEO & president

VALUES FOR GENERATIONS

Multicultural approach

GLOBAL FAMILY OFFICE

NEXT STEPS

Contact us.

We will invite you to a private meeting in one of our offices. Against reimbursement of the travel costs, we are also happy to visit you at a destination of your choice.

The Family Office is De Micco & Friends' number one priority. That is why you will be personally advised by a member of the executive board or an experienced senior partner.

Refer to www.lawyers-auditors.com for more information about our services. You can contact us at our Europe office by email to office@demicco.ch.

Due our international presence, almost all languages are spoken. At our European headquarters, we speak English, German and Spanish.

We look forward to meeting you!

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www.lawyers-auditors.com

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